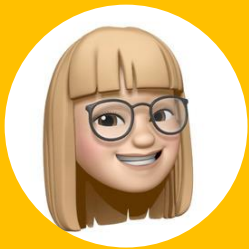




THE MARKET JOB & YOU !



Apec HR Consultant



OBJECTIVES



A view of the
Market vs
**Job sectors under
pressure**



Adapt your
service order in
the future



Know the **main website**
i.e. APEC Services,
Go further : www.apec.fr

01

APEC SERVICES, Who are we ?

02

Zoom on the Market
vs **Job sectors under pressure**

03

Focus on the **Talent Passport &
The French Tech Visa**



01

APEC SERVICES, Who are we ?

As a major executive sourcing and placement non profit organisation in France, **Apec** provides advice and assistance to Graduates, Executives, Entrepreneurs & Companies.

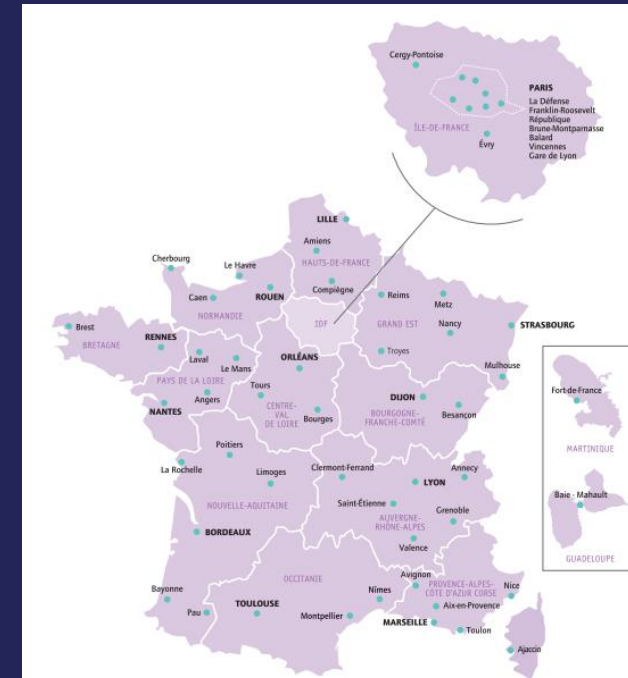
Recruitment, Advice for Training, Career Management...

01

APEC SERVICES, *Who are we ?*

- 43 300 client companies
- 1,5 million unique visitors each month on www.apec.fr
- 1 376 000 job listings posted on www.apec.fr (85% of the total market)
- 280 000 CVs on line on www.apec.fr

12 regional delegations
47 offices
1000 employees



OUR *SERVICES*

Apec helps companies in their HR projects (free of charge)

Help to post attractive job offers on www.apec.fr (positions in France or abroad)

Sourcing Plus, (French or in English) i.e. the opportunity to receive targeted Cvs.



EURES new partnership with Pole Emploi International (*European Fairs, individual advice including return mobility...*).

<https://europeanjobdays.eu/en/event/take-chance-france>



THE MAIN *SERVICES*

- Consultation of the CV library,
- Apec recruitment Fairs in France,
- Your digital presentation page on www.apec.fr
- Create your free recruitment account (the same process as a recruitment agency),
- Executive Job Descriptions & Sub descriptions,
- Data Cadres Tool (i.e. Focus on a specific Labour Market)....



- HOW TO **ACCESS** THESE SERVICES -

- ✓ We create for your company a Recruitment Account to access to our website services.
- ✓ You receive your login + password to validate,

VOUS AVEZ DÉJÀ UN COMPTE ?

CONNECTEZ-VOUS

Vous êtes

CANDIDAT ☐ RECRUTEUR ☒

Votre email (ou identifiant)

Identifiant

Votre mot de passe

Mot de passe


[Mot de passe oublié ?](#)


SE CONNECTER


RECHERCHEZ DES COMPÉTENCES ET
TROUVEZ VOS FUTURS
COLLABORATEURS PARMI PLUS DE
250 000 PROFILS


Chaque mois près de 20 000
nouveaux profils sont publiés sur
apec.fr

CRÉER VOTRE COMPTE


 VOUS ÊTES CANDIDAT

 NOUS RENCONTRER

 VOUS ÊTES RECRUTEUR

 PARTICIPER À DES
ÉVÉNEMENTS


Dans Plusieurs Villes En France
Métropolitaine


 20
Nov.

MATINÉE SUR LES
OPPORTUNITÉS D'EMPLOI DANS
L'ESS

Conférence

De 9h15 à 12h30

 S'ENTRAÎNER AVEC NOS
OUTILS

 TENDANCES DE L'EMPLOI
CADRE

A view of the *Executive Job Market* **Information for Jobseekers**

In a French recruitment process, you have to present yourself :

- **The conventional approach** : the recruiter wants the **right** diploma and the **right** experience vs the Job Ad,
- Pay attention to your language skills, technical or not, as well as your **fields of study**.
- In order to be better prepared, you should carry out a thorough **research of the information available on the website** of the Cie, their main projects and their recruitment **needs** ;



- There are many jobs waiting for you on the platform.
- Browse through these jobs and apply as soon as possible for those that **match your skills and expectations**.
- It is not enough to upload your CV, the employer can only see your **profile/CV** when you apply for their jobs.



For example :

- Teamwork spirit,
- Positive spirit/attitude,
- Listening,
- Organization (to cope with the needs),
- Punctuality,
- Self control,
- Cooperation spirit,
- Initiative spirit,
- Time management,
- Customer orientation,
- Stress resilience,
- Leadership for the future,
- Empathy,



A view of the "Job sectors *under pressure in France*"

Job sectors under pressure : are Jobs with serious recruitment difficulties :

- IT Jobs (Big Data, Data Science, Machine Learning, Business Intelligence, Development, Cybersecurity....),
- Medical Jobs (doctors, nurses....),
- Health & Personal Care,
- Accountancy, Fiscal Advice, Audit,
- Sales Jobs (Sales Engineers B to B....),
- Construction (Engineers....),
- Logistics,
- Finance,
- Hotel & Catering,
- Retail trade,
- Green Jobs,



The main criteria :

- University degree (i.e. Bachelor),
- Post Grade Diploma (i.e. Master),
- A work contract of more than 3 months (with an Annual Gross Salary around 40 000 euros),
- Websites =)
 - www.service-public.fr
 - www.welcometofrance.com



If you want to create an IT business with a partner :

- A/ French Tech Visa for Founders (i.e. Entrepreneurs for International Start Ups),
- B/ French Tech Visa for Employees (i.e. Employees recruited by innovative French Cies),
- C/ French Tech Visa for Investors (i.e. International Investors coming in France).



Websites =) www.welcometofrance.com

<https://lafrenchtech.com>



THANK YOU!

0 809 361 212 Service gratuit
+ prix appel

